

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
PUBLIC UTILITIES COMMISSION

IN RE: Application of
Invenergy Thermal Development LLC's
Proposal for Clear River Energy Center

Docket No. 4609

PRE-FILED DIRECT TESTIMONY

OF

CHRISTOPHER T. STIX

[Redacted]

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1 **Q: Please state your name and occupation.**

2 **A:** My name is Christopher T. Stix. I am a volunteer financial analyst for the Conservation Law
3 Foundation (CLF), providing financial and market analysis for CLF's energy initiatives,
4 specifically in the area of power plant licensing and electric and gas transmission. Until
5 December 2015, I was an Executive in Residence with the Babson College Fund in Wellesley,
6 Massachusetts.

7 **Q: What is your office address?**

8 **A:** Conservation Law Foundation, 62 Summer Street, Boston, Massachusetts 02110.

9 Qualifications and Background

10 **Q: Please summarize your relevant educational background and work experience.**

11 **A:** In 1976, I received a Bachelor of Arts, *summa cum laude*, from the University of Wisconsin
12 at Green Bay. In 1981, I received a Master in Business Administration (MBA) with High
13 Honors from the Harvard Graduate School of Business Administration, where I was also a Baker
14 Scholar. I have lectured in finance classes, as a guest lecturer, in the Babson College MBA
15 program.

16 For almost the entirety of my professional career, I have been forecasting and modeling
17 market and financial dynamics in the energy, real estate, and technology sectors. In 1979, I built
18 models of low-head hydro dams being developed under the Public Utilities Regulatory Policy
19 Act of 1978 (PURPA). PURPA was the first major set of amendments to the Federal Power Act
20 of 1935; PURPA was one of the first pieces of federal legislation that encouraged the
21 development of renewable energy.

1 In 1982, I developed a forecast of oil prices for one the world's largest oil companies. At
2 that time, oil prices (in nominal, 1982 terms) were close to \$30 a barrel, and well-respected
3 economists forecast that oil prices would rise to between \$40 and \$100 a barrel in the near future.
4 This followed a period of dramatic increase in oil prices from just under \$4 a barrel in nominal
5 terms in 1973 to approximately \$30 a barrel following the 1973-74 and 1979 oil price shocks.
6 Our analysis of the investment in conservation following two price shocks concluded that oil
7 prices were likely to fall rather than continue to rise dramatically. The key insight from my work
8 was that investment in conservation, through automobiles with higher gas mileage and energy
9 conservation in industry and homes, takes place slowly over time. Many industry analysts had
10 ignored the likely demand response to increasing prices. By 1986 oil prices had dropped to
11 under \$13 a barrel and they stayed in the teens through the 1990s. Other work for this client
12 included building a supply curve for the natural gas liquids business, and modelling global flows
13 of oil and petroleum products. In the late 1980s, while working for a major real estate developer
14 of multi-family housing, I accurately forecast the coming oversupply of multi-family housing
15 and helped this developer wind up a significant construction backlog before the housing crisis of
16 the late 1980s.

17 In 1989, I founded RentGrow, a credit scoring business for the rental housing business,
18 and I built that business up over a period of years. In 2010, RentGrow was acquired by Yardi, a
19 leading international provider of software solutions for the real estate industry. From the mid-
20 1990s to 2002, I was a sell-side securities analyst with Cowen & Co. (which subsequently
21 became SG Cowen) and with Morgan Stanley, with a specialty in data networking. My work

1 was highly ranked by surveys published by Greenwich, the Wall Street Journal, and Institutional
2 Investor magazine; and in 2001, I was ranked #1 as a Data Networking Analyst by Institutional
3 Investor.

4 In addition to financial modelling work, I was successful in forecasting market dynamics
5 and securities prices, based on the price performance improvements in networking equipment,
6 the economic sensitivity of these products, product cycles, computing drivers of demand for
7 networking equipment, and balance sheet changes in the companies that I covered. Based on my
8 understanding of the market and financial dynamics, I was early in calling a turn in the market
9 during 2000.

10 Nature of Testimony

11 **Q: Have you ever testified before the Rhode Island Public Utilities Commission or the**
12 **Rhode Island Energy Facility Siting Board (EFSB) before?**

13 **A:** No, I have not. However, I provided testimony for CLF at the Massachusetts Energy Facility
14 Siting Board with regard to a proposal by Exelon West Medway, LLC, and Exelon West
15 Medway II, LLC, to build a 200-megawatt (MW) peaking power plant in Medway,
16 Massachusetts. My written direct testimony was filed with the Massachusetts EFSB in
17 November 2015; my appearance before the EFSB for cross-examination was in January 2016.

18 **Q: On whose behalf are you testifying in this proceeding?**

19 **A:** I am testifying on behalf of CLF.

20 **Q: What subject or subjects does your testimony address?**

1 A: My testimony addresses the proposal by Invenenergy Thermal Development LLC for the so-
2 called Clear River Energy Center, an 850 MW to 1000 MW fossil-fuel power plant to be
3 constructed in Burrillville, Rhode Island. In my testimony, I refer to Invenenergy Thermal
4 Development LLC as “Invenenergy.” I refer to the Clear River Energy Center as the “Invenenergy
5 Proposal” or the “Invenenergy Plant.”

6 More specifically, the focus of my testimony is on certain claims made by Invenenergy
7 about the supposed benefits from the Invenenergy Proposal for Rhode Island ratepayers.

8 In a press release dated August 4, 2015, Invenenergy claimed that its Proposal would result
9 in \$280 million in savings to Rhode Island electricity ratepayers. I attach a copy of that press
10 release at Tab A.

11 The claim in that press release was clarified in Invenenergy’s Response to CLF’s Data
12 Request 1.3, which Response Invenenergy filed and served on January 28, 2016. I attach a copy of
13 Invenenergy’s Response at Tab B. Specifically, Invenenergy stated: “The \$280 million is the
14 approximate savings to Rhode Island ratepayers in cumulative energy and capacity costs
15 resulting from the participation of Clear River in the energy and capacity markets from 2019
16 through 2022 (four calendar years). The capacity market savings are realized in Forward
17 Capacity Auctions (‘FCA’) 10, 11, 12 and 13 (partial year given the FCA 13 delivery year is
18 June 2022 through May 2023).” In the same Response, Invenenergy says: “The \$280 million
19 represents the difference in total capacity and energy costs to Rhode Island-only load resulting
20 from the Clear River capacity addition, as measured by comparing cost results from capacity and
21 energy modeling cases (a) with Clear River starting in 2019; and (b) without Clear River.”

1 **Q: Please summarize your testimony.**

2 **A:** My testimony can be summarized as follows: Invenergy's projections for savings for Rhode
3 Island electricity ratepayers are vastly over-stated, and cannot possibly be accurate.

4 **Q: How is your testimony organized?**

5 **A:** I analyze separately Invenergy's claimed ratepayer savings from capacity and from energy.

6 On the capacity side, I examine possible or putative ratepayer savings year by year for the
7 years beginning in June 2019 and June 2020. More precisely, I do my analysis by Forward
8 Capacity Auction year, as I explain in more detail below, and I calculate a plausible range of
9 likely ratepayer impacts for each year.

10 On the energy side, I analyze whether the claims for ratepayer savings made by
11 Invenergy are at all plausible or realistic in light of facts that are now known.

12 Throughout my testimony, it is important to bear in mind that Invenergy's improbable
13 claim is that this savings of \$280 million will be realized specifically by Rhode Island electricity
14 ratepayers, and specifically over a very short span of time, the first three years of the plant's
15 operation.

16 Capacity

17 **Q: Let us start with the capacity market.**

18 **A:** In order to understand the capacity market, I first need to explain some background about the
19 Independent System Operator-New England (ISO-NE).

20 **Q: What is ISO-NE?**

1 A: ISO-NE is the independent, non-profit corporation that runs the electricity grid for the six
2 New England states. In my testimony, I refer to ISO-NE is simply “the ISO” for the sake of
3 simplicity.

4 **Q: What are the crucial functions of the ISO relevant to your present testimony?**

5 A: First, the ISO runs the wholesale electricity energy market in New England. This includes
6 the Day-Ahead energy market and the Real Time energy market. Together, these two energy
7 markets determine the energy component of wholesale electricity prices in New England, which,
8 in turn, determines the energy component of the commodity price that all electricity ratepayers in
9 New England pay for electricity. I say “energy component” because there is also a capacity
10 component to electricity prices. I say the “commodity price” because end-use ratepayers also
11 pay a separate distribution charge on their bills.

12 Second, ISO also runs the Forward Capacity Market. This Forward Capacity Market
13 (FCM) is designed to ensure that there will be sufficient electricity supply available in New
14 England in the future. It is this Capacity Market that determines the capacity component of
15 electricity prices that I just mentioned.

16 It is important to keep in mind that energy and capacity are two different commodities,
17 and the ISO runs the New England markets for both of these commodities. Energy is the
18 electrons that are running through our light bulbs and appliances today; capacity is the
19 willingness of an electricity generator to be available to produce electricity at a specified future
20 time. When end-use electricity ratepayers pay their monthly electricity bills to their local utility,

1 the commodity portion of that bill includes payment for both of these two commodities: energy
2 and capacity.

3 **Q: What is the Forward Capacity Auction?**

4 **A:** The Forward Capacity Auction (FCA) is the way the ISO determines the price of that second
5 commodity, capacity. The ISO holds the FCA once a year, every year. In each of these FCAs,
6 the ISO buys capacity for a one-year time period a little over three years in the future. The
7 purpose of these FCAs is basically to make sure that there will be enough electricity (that is,
8 enough power generation capacity) here in New England to meet the expected load during that
9 future one-year period. In each FCA, multiple electricity generators bid into the auction and
10 compete for what the ISO calls a “Capacity Supply Obligation” (CSO). Those generators that
11 “clear” in one of these FCAs then acquire a CSO for a one-year period a little over three years in
12 the future. For a generator to “clear” in the auction means that that generator bid in successfully
13 and acquired a CSO from the ISO.

14 The ISO’s annual FCA is conducted in February of each year, for a Capacity
15 Commitment Period (CCP) beginning June 1, a little over three years in the future. In February
16 2016, the ISO conducted its tenth annual FCA, called FCA-10. FCA-10 procured capacity for
17 CCP-10, which will begin on June 1, 2019 and run through May 31, 2020. Similarly, the ISO
18 conducted FCA-9 in February 2015 in order to buy capacity for CCP-9, which will begin June 1,
19 2018 and run through May 31, 2019.

20
21

1 FCA-10: My Calculations

2 **Q: What are the critical features of FCA-10, which was conducted on February 8, 2016,**
3 **that are a necessary part of your analysis?**

4 **A:** There are four specific aspects of the ISO-conducted FCA-10 that are a necessary part of my
5 analysis. These are: (1) that the FCA is a so-called “descending-clock auction,” in which there
6 were multiple rounds in FCA-10; (2) in FCA-9, the ISO, for the first time ever, used a sloped
7 demand curve in the auction; (3) in FCA-10, for the first time ever, the ISO created a new
8 capacity zone that includes all of Rhode Island (as well as part of Massachusetts), which the ISO
9 calls “Southeastern New England,” or “SENE”; and (4) in FCA-10, for the first time, Invenergy
10 tried to obtain a CSO by bidding its proposed plant into the auction.

11 **Q: Let’s discuss these four critical points in the order that you listed them. You said that**
12 **the ISO-run FCA is a descending-clock auction, in which there were multiple rounds in**
13 **FCA-10. First, what is a descending-clock auction?**

14 **A:** A descending-clock auction is different from a conventional auction at, say, an art house or
15 estate sale. In a conventional auction, the price starts low and ascends through the auction, until
16 there is only one bidder left who, in effect, wins whatever commodity is being sold. In contrast,
17 in a descending-clock auction, the price of the commodity starts high and that price descends in
18 each successive round of the auction.

19 In the case of the FCA, the ISO determines, before the FCA begins, how much capacity it
20 needs and wants to procure in the upcoming FCA. This figure is called the “Installed Capacity
21 Requirement” (ICR). The ICR is the largest amount of electricity that the ISO believes it could

1 possibly require for system reliability at the time of the year when electricity load is greatest.
2 Here in New England, this peak load generally occurs during hot, muggy, afternoons during the
3 summer, when many people turn on their air conditioners.

4 In FCA-10, the ICR was 34,151 MW. This means that, well before the ISO actually
5 conducted FCA-10, the ISO had determined that during CCP-10 (that is, the period that runs
6 from June 1, 2019 through May 31, 2020), electricity load in New England would go above
7 34,151 MW, on average less than once every 10 years, even on the hottest, muggiest days. It
8 means that in FCA-10, the ISO was trying to procure 34,151 MW of capacity in the auction.
9 And it means that that determination by the ISO had been approved by the Federal Energy
10 Regulatory Commission (FERC).

11 In the FCA, the ISO begins the auction with a very high price, one that is so high that the
12 ISO believes it will attract significantly more capacity than is required to meet the ICR. This
13 stands to reason: if you offer a very generous price for a commodity, any commodity, you are
14 likely to attract many offers from sellers.

15 **Q: And FCAs typically go through multiple rounds?**

16 **A:** Yes, that is correct. This is how the ISO describes the FCA process¹:

17 The descending-clock auction, run by an auctioneer, consists of multiple rounds. Before
18 the beginning of each round, the auctioneer announces to all participants the start of-
19 round and end-of round prices. During the round, participants submit offers expressing
20 their willingness to keep specific megawatt quantities in the auction at different price
21 levels within the range of the start-of-round and end-of-round prices. During one of the

¹ "Overview of New England's Wholesale Electricity Markets and Market Oversight," found at http://iso-ne.com/pubs/spcl_rpts/2012/markets_overview_final_051512.pdf
At pages 10-11 (visited April 29, 2016).

1 rounds, the capacity willing to remain in the auction at some price level will equal or fall
2 below the ICR.

3
4 It is also important to note that, at the end of each successive round in the auction, the ISO
5 announces how much extra capacity bid in to the just-concluded round. If, but only if, there is
6 sufficient extra capacity beyond the ICR, the auction proceeds to another round, during which
7 round the offer price is lower than it had been in the previous round. This is why the FCA is
8 referred to as a descending-clock auction: the price descends from round to round.

9 **Q: And you said that FCA-10 went through multiple rounds?**

10 **A:** Yes, FCA-10 went through four rounds.

11 In FCA-10, the starting price in Round 1 of the auction was \$17.296 per kilowatt (kW)-
12 month.

13 **Q: The next item you mentioned as being important for your analysis is the fact that, in**
14 **FCA-10, the ISO, for the second time, used a sloped demand curve. First, what does this**
15 **mean?**

16 **A:** In auctions prior to FCA-9, the ISO had always used a perfectly vertical demand curve, set at
17 exactly the ICR amount. This perfectly vertical demand curve was widely criticized, because it
18 tended to create very stark, almost binary, outcomes. If the ISO procured even a few megawatts
19 less than the ICR, the auction clearing price spiked upward; this outcome was widely criticized
20 by ratepayer advocates, because (of course) it was ratepayers who would ultimately bear the
21 burden of paying those higher prices. Conversely, if the ISO procured even a few megawatts
22 more than the ICR, the auction clearing price tanked; this outcome was criticized by generators,

1 which argued that when capacity prices go too low it jeopardizes the economic viability of
2 generators whose continued presence in the market is vital for continued system reliability. And
3 in both cases, it was recognized that there was an unnecessarily high likelihood of a volatile
4 result. The institution of the sloped demand curve in FCA-9 was designed to ameliorate this
5 problem, and it did.

6 **Q: Why is the presence of the sloped demand curve in FCA-10 important to your analysis?**

7 **A:** The presence of this sloped demand curve allowed me to calculate with considerable
8 precision what the actual, real-world effect on the auction clearing price would have been in
9 FCA-10 if Invenergy had not participated in the auction. The exact location on the ISO's sloped
10 demand curve where the auction ultimately cleared is known. The clearing price is known; the
11 total number of megawatts that cleared the auction is known; the CSO actually acquired by
12 Invenergy is known.

13 As I demonstrate below, these factors enable us to determine the effect on the auction
14 clearing price that Invenergy's presence had. And from that, we are able to calculate the effect
15 that Invenergy's presence in the auction, that is in FCA-10, actually had for Rhode Island
16 electricity ratepayers.

17 **Q: The third matter that you described as being important to your analysis is the creation
18 of the new SENE zone. Please explain this.**

19 **A:** In the FCM, not all generators are created equal in the sense that not every generator is
20 geographically located where it is equally able (as every other generator) to get electricity over
21 the transmission system to every end-user. Because of these transmission constraints on the

1 electricity grid in New England, the ISO has created some geographical zones. Specifically,
2 there are import-constrained zones that have what is called a Local Sourcing Requirement (LSR)
3 in the auction. This means that it is difficult to get energy into that geographical area from
4 generators located outside the zone. This Local Sourcing Requirement is exactly what it sounds
5 like: the LSR is designed to ensure that electricity that is needed in the import-constrained zone
6 can actually be generated geographically inside that same zone.

7 In FCA-8 (conducted in February 2014) and in FCA-9 (conducted in February 2015), all
8 of Rhode Island was in a zone that the ISO then called “Southeastern Massachusetts/Rhode
9 Island” (SEMA/RI). In FCA-9, the ISO had another import-constrained zone called
10 “Northeastern Massachusetts/Boston” (NEMA/Boston). In FCA-9, those portions of New
11 England not in SEMA/RI or in NEMA/Boston were in the “Rest of Pool.”

12 In FCA-9, the auction closed with a clearing price in SEMA/RI for newly acquired
13 resources of \$17.728/ kW-month. This was much higher than the clearing price in the same
14 auction for Rest of Pool, which was \$9.551/kW-month. In FCA-9, the relatively much higher
15 clearing price in the SEMA/RI zone, relative to Rest of Pool, was a matter of considerable
16 consternation. This much-higher clearing price in SEMA/RI was especially alarming to
17 ratepayer advocates and government officials, because that higher clearing price meant that
18 ratepayers and constituents were going to be paying more for electricity.

19 For FCA-10, the ISO changed the configuration of the geographical zone in which Rhode
20 Island is located. In fact, in FCA-10, the SEMA/RI zone ceased to exist. The prior SEMA/RI
21 zone was combined with the prior NEMA/Boston zone to create the new SENE zone.

1 **Q: What was the CSO that Invenergy acquired in FCA-10?**

2 **A:** Invenergy acquired a CSO of 485 MW in FCA-10. This is very important, because it means
3 that if Invenergy had not participated in the auction at all, and had acquired no CSO at all, both
4 the entire New England region and the import-constrained SENE zone would have cleared an
5 excess of capacity in FCA-10.

6 **Q. Are you are saying that, if Invenergy did not exist, and had not participated in FCA-10,**
7 **the ISO would have still obtained more capacity in the zone that includes Rhode Island**
8 **than the ISO needed?**

9 **A:** Yes, that is exactly what I am saying.

10 **Q: One of the specific issues that the Public Utilities Commission (PUC) is examining in**
11 **this docket is whether or not the New England electricity grid does or does not need the**
12 **proposed Invenergy plant. Do you have an opinion on that question?**

13 **A:** Yes, I do.

14 **Q: What is your opinion?**

15 **A:** As I explain above, neither the New England electricity grid, nor the ISO, needs Invenergy in
16 order to keep the grid reliable.

17 Overall, in FCA-10, the ISO procured fully 1,416 MW more than its ICR. Even if you
18 subtract all 485 MW of the CSO acquired by Invenergy, the ISO would have still over-procured
19 931 MW.

1 And, here in the SENE zone, the ISO procured 1,321 MW more than its LSR. Again,
2 even if you subtract all 485 MW of the CSO acquired by Invenergy, the ISO would still have
3 over-procured 836 MW in the zone.

4 The result of FCA-10 shows that the generation capacity that the Invenergy plant would
5 bring to the electricity grid is not needed in Rhode Island, and is not needed in New England.

6 FCA-10: Invenergy's Possible Effect on Auction Clearing Price

7 **Q: Let us turn now to the effect that Invenergy's presence in FCA-10 may have had on the**
8 **auction clearing price here in the SENE zone.**

9 **A:** In order to do that, we need to understand the different rounds of bidding that occurred in
10 FCA-10.

11 **Q: How many bidding rounds were there in FCA-10?**

12 **A:** There were four rounds, but for purposes of the present analysis, it was the results of Rounds
13 3 and 4 that were most important.

14 **Q: Before we discuss the results of Rounds 3 and 4, please describe the results of FCA-10**
15 **here in the SENE zone.**

16 **A:** This is a very significant fact, crucial to understanding both the results of FCA-10, and my
17 analysis. The results in every one of the four rounds in FCA-10 were that the LSR for the SENE
18 zone was met and exceeded. For this reason, in every round, including the final Round 4, the
19 auction clearing price here in the SENE zone defaulted to the clearing price in the Rest of Pool.

20 **Q: What was the final auction clearing price in FCA-10 in the Rest of Pool?**

1 A: The final auction clearing price in the Rest of Pool in FCA-10 was \$7.03/kW-month. Note
2 that, because the LSR for the SENE zone was procured – in fact, over-procured – the SENE
3 zonal clearing price was also \$7.03/ kW-month.

4 These are important facts to bear in mind as we discuss the auction results. First, the ISO
5 over-procured the LSR here in the SENE zone. Second, as a result of that over-procurement, the
6 zonal clearing price here in the SENE zone defaulted during every round of the auction to the
7 clearing price in the Rest of Pool.

8 **Q: What was the situation at the end of Round 3 of FCA-10, conducted on February 8,**
9 **2016?**

10 A: At the end of Round 3, the clearing price in FCA-10 was \$8.50/kW-month. At that price,
11 generators had offered an excess of capacity of 1,732.6 MW.

12 This is important, because it means that, even without any of Invenegy's 997 MW² of
13 offered capacity, the ISO had a surplus of capacity. (Remember that, even though Invenegy
14 only cleared 485 MW in the auction, it was qualified to bid in 997 MW, and basic economics
15 suggest that it very much wanted to obtain a CSO of up to 997 MW.) In fact, if you do the
16 arithmetic, here is what you find. At the end of Round 3, in the recently completed FCA-10, the
17 ISO had an excess of 1,732.6 MW of capacity. Invenegy could have offered in no more than

² The 997 MW figure for the amount of capacity the Invenegy was qualified to bid into the auction was found on the ISO website in a public document entitled "2019-2020 Forward Capacity Auction Obligations," posted on the website on April 13, 2016 at http://www.iso-nc.com/static-assets/documents/2016/02/fca_10_obligations.xlsx, and visited by me on May 5, 2016. This document is an Excel spreadsheet, and the listing for Invenegy (Capacity Resource Number 38504) appears on line 786; the 997 MW capacity qualification appears in Column T.

1 997 MW. Thus, even without any electricity from Invenergy – not a single electron – the ISO
2 would have had excess capacity at the end of Round 3 of over 735 MW.

3 This also means that, regardless of the presence or absence of Invenergy, the auction
4 clearing price in FCA-10 had to have been lower than \$8.50/kW-month. If Invenergy had not
5 been present, information that the ISO makes public does not allow us to know exactly where the
6 auction would have cleared between \$7.03/kW-month and \$8.50/kW-month. However,
7 information that the ISO makes public about the auction does allow us to know that that is the
8 range of possible prices at which FCA-10 could have cleared: above \$7.03/kW-month and
9 below \$8.50/ kW-month.

10 **Q: Do these figures that you are giving us here pertain only to the SENE zone in which**
11 **Rhode Island is?**

12 **A:** No. It is important to understand that these figures are for both the SENE zone and for the
13 Rest of Pool. As I said earlier, this is true because, in FCA-10, the clearing price in the SENE
14 zone defaulted to the clearing price in Rest of Pool for every round of the auction.

15 **Q: What was the situation at the end of Round 4?**

16 **A:** The auction closed and cleared at the end of Round 4.

17 At the end of Round 4 – that is, at the end of FCA-10 – 35,567 MW had cleared in all of
18 New England. The clearing price for those megawatts was \$7.03/kW-month. Remember that
19 the ICR was “only” 34,151 MW. That means that in FCA-10 the ISO procured 1,416 MW more
20 than its ICR for all of New England.

1 Here in the SENE zone, at the end of Round 4 – that is, at the end of the auction – 11,349
2 MW had cleared. As noted above, the clearing price in the SENE zone was the very same
3 \$7.03/kW-month. Remember that the LSR in the SENE zone was “only” 10,028 MW. That
4 means that, here in the SENE zone, the ISO procured 1,321 MW more than its LSR.

5 **Q: How much capacity did Invenergy clear in FCA-10?**

6 **A:** Invenergy was qualified by the ISO to bid 997 MW into FCA-10. [REDACTED]
7 [REDACTED]
8 [REDACTED]

9 However, significantly, Invenergy only cleared 485 MW.

10 **Q: Based on the foregoing information, were you able to determine what effect, if any, the**
11 **presence of Invenergy had in FCA-10 for electricity ratepayers in Rhode Island, speaking**
12 **now only of the capacity component of the commodity price?**

13 **A:** Yes, I was.

14 **Q: What effect, if any, did the presence of Invenergy have in FCA-10 for electricity**
15 **ratepayers in Rhode Island?**

16 **A:** The effect that Invenergy had in FCA-10 for electricity ratepayers in Rhode Island,
17 addressing now only the capacity component of the commodity price, must be expressed as a
18 range. The range of possible effects that Invenergy could have had in FCA-10 is between close
19 to zero and just \$36 million.

20 **Q: How did you arrive at that range?**

1 A: In this case, because there was no price separation between SENE and the Rest of Pool in
2 FCA-10, Rhode Island ratepayers will pay about 6.15%³ of the overall cost of capacity in New
3 England for CCP-10, which, as we said before, runs from June 1, 2019 through May 31, 2020.

4 First, I calculated what the Rhode Island share (that is, 6.15%) of the overall New
5 England market capacity cost would be if the auction had cleared at \$8.50/kW-month. Second, I
6 calculated what the Rhode Island share (that is, 6.15%) of the overall New England market
7 capacity cost would be at the \$7.03/kW-month that the auction actually cleared at. Third, and
8 finally, I subtracted that latter figure from the former figure. That subtraction yielded \$36
9 million.

10 **Q: Is it your testimony that the presence of Invernergy in FCA-10 had the effect of lowering**
11 **the capacity costs to be borne by Rhode Island ratepayers in CCP-10 by \$36 million?**

12 A: No, emphatically not. I am saying that the maximum amount that the presence of Invernergy
13 in FCA-10 could have saved Rhode Island ratepayers in capacity costs in CCP-10 was \$36
14 million. However, that figure could also have been close to zero. My testimony is that, with
15 information made public by the ISO, all we can tell for sure about the effect that Invernergy's
16 presence in the auction had is that it could not possibly have been more than \$36 million for
17 CCP-10.

18 **Q: Please explain what you are saying in more detail.**

³ The 6.15% is derived from the table provided by Invernergy on January 28, 2016, entitled "Rhode Island Capacity Cost Savings from Clear River," and appended to Invernergy's Response to CLF's Data Request 1-3, specifically from the first horizontal row, showing 2019, column 5 ("RI Peak Demand (MW) With Reserve Margin") and column 3 ("ISO-NE Cleared Capacity").

1 A: At the end of Round 3, we know that there was an excess of 1,732 MW being bid in to the
2 auction. If you remove all 997 MW of Invenenergy's largest possible offer, you are left with an
3 excess of 735 MW. We do not know what the bidding behavior in Round 4 was by the entities
4 that owned those 735 MW. Those owners could have bid those megawatts in to Round 4 at just
5 over \$7.03/kW-month—at, say, \$7.04/kW-month. If that were the case, then the actual savings
6 (on the capacity portion of the commodity charge) to be realized by Rhode Island ratepayers in
7 CCP-10 due to the presence of Invenenergy would work out to almost nothing at all.

8 On the other hand, if those 735 MW were actually bid into Round 4 at just under
9 \$8.50/kw-month – at, say, \$8.48/KW-month – then the savings to be realized by Rhode Island
10 ratepayers in CCP-10 due to the presence of Invenenergy would be at or very close to my \$36
11 million figure.

12 However, I emphasize again that we just do not know where within that broad range the
13 actual, real-world figure for savings is. It could be close to zero, but it could not possibly be
14 more than \$36 million.

15 FCA-10: Invenenergy's Gross Misstatements to the EFSB

16 **Q: What information has Invenenergy given to the EFSB about the same subject, that is, the
17 capacity market savings to Rhode Island ratepayers during just CCP-10?**

18 **A:** On January 12, 2016, Invenenergy made a PowerPoint presentation to the EFSB. On Slide 24
19 of that presentation, attached to this testimony as Tab C, Invenenergy provided a bar graph
20 purporting to show capacity market savings to Rhode Island ratepayers during CCP-10, and also
21 during CCP-11 and CCP-12. In this answer, I am describing just what Invenenergy told the EFSB

1 about FCM savings, just in FCA-10, and just for Rhode Island ratepayers. In that respect, I am
2 making an apples-to-apples comparison, because in my answers just above I was also talking
3 about FCM savings, just in FCA-10, and just for Rhode Island ratepayers.

4 Invenergy claimed that savings just to Rhode Island electricity ratepayers, just during
5 CCP-10, will be \$118 to \$120 million. More specifically, the Invenergy bar graph on Slide 24 of
6 Invenergy's January 12 PowerPoint presentation shows that the fact of Invenergy's presence in
7 FCA-10 will lower the clearing price by over \$4.00/kW-month. This is consistent with moving
8 down the actual sloped demand curve that the ISO actually used in FCA-10 by an amount that
9 works out to Rhode Island ratepayers saving \$118 to \$120 million.⁴

10 **Q: This sounds very confusing. Can you explain this in a more simple way?**

11 **A:** Yes. There is another way to do an apples-to-apples comparison that may make this easier to
12 understand. On January 12, 2016, Invenergy told the EFSB that its (Invenergy's) presence in
13 FCA-10 would lower the auction clearing price by about over \$4/kW-month. However, based on
14 the actual, real-world results from FCA-10, we now know that Invenergy's presence in the
15 auction could not possibly have been more than \$1.47/kW-month (the difference between \$8.50
16 and \$7.03). And, as I explained above, in fact, Invenergy's presence in the auction could have
17 been zero, or very close to zero. But it could not have been more than \$1.47/kW-month.

18 **Q. So exactly how inaccurate was the information presented by Invenergy to the EFSB?**

⁴ See also Invenergy's January 28, 2016 Response to CLF's Data Request 1.3.

1 A: The figure that Invenergy gave to the EFSB was a minimum of 272% of the accurate figure.
2 Of course, that is only the minimum figure. This minimum figure would apply if, but only if, the
3 auction had closed at just under \$8.50/kW-month, without Invenergy. If the auction had actually
4 cleared at just above \$7.03/kW-month without Invenergy, the percentage of Invenergy's error, of
5 course, would start approaching infinity.

6 **Q: That is a very substantial error. Do you have an understanding of what mistakes**
7 **Invenergy made?**

8 A: Yes, I do.

9 The first difference between what Invenergy did to project capacity savings and what I
10 did is very simple. Invenergy speculated, months before the auction occurred about possible,
11 speculative, conjectural, theoretical future outcomes. In contrast, I looked, after the auction had
12 occurred, at the actual, real-world results.

13 I can be more specific about this. In performing its analysis, Invenergy made two
14 significant assumptions. Both of these assumptions had material effects on Invenergy's
15 calculation of purported Rhode Island ratepayer benefits; and both of Invenergy's assumptions
16 were wrong.

17 **Q: What was the first incorrect assumption that Invenergy made?**

18 A: Invenergy assumed, incorrectly, that the entire 997 MW that Invenergy was qualified to bid
19 into the auction would clear. In understanding what effect Invenergy's presence had in the
20 auction results, I had to move the clearing point on the ISO's sloped demand curve to the left
21 (that is upward) to see the counter-factual hypothetical point where the auction might have

1 cleared without Invenergy's presence. Of course, we move a shorter distance up the curve
2 because Invenergy only cleared 485 MW; we would have had to move significantly further up
3 the curve if Invenergy had cleared all 997 MW. That would have made the presence of
4 Invenergy more significant.

5 **Q: What was the second incorrect assumption that Invenergy made?**

6 **A:** Invenergy assumed, also incorrectly, that there would be no other potential generators
7 bidding in to the auction in the general price range between \$7.03/kW-month and \$8.50/kW-
8 month. In fact, we know for a fact that there were at least 735 MW of capacity other than
9 Invenergy bidding in to the auction at that exact price range.

10 **Q: You say that both of these assumptions that Invenergy made were incorrect. But were**
11 **these assumptions reasonable for Invenergy to have made?**

12 **A:** I divide my answer into three parts.

13 First, no, I do not believe that either of the wrong assumptions that Invenergy made was
14 reasonable. It was especially unreasonable to assume that there would be no other bidders but
15 Invenergy in the relevant price range.

16 Second, however, the main difference between Invenergy's calculations and my own is
17 that Invenergy's calculations were an ex ante guess about possible future outcomes. I had the
18 benefit of doing my analysis ex post, so I knew what actually happened.

19 Third, there is a way in which the magnitude of Invenergy's errors is not surprising at all.
20 Invenergy is trying to sell a proposed new power plant to the EFSB. Basic economic principles
21 suggest that Invenergy hopes to make a big profit on this plant; but, of course, in order to sell its

1 proposal to the EFSB and to the public, Invenergy has to emphasize possible benefits to
2 ratepayers. In this context, of course, Invenergy would try to show the most favorable possible
3 outcomes.

4 However, based on the actual results of FCA-10, we can now see how inaccurate
5 Invenergy's calculations of supposed ratepayer benefits actually were.

6 **Q: I would like to direct your attention to the pre-filed direct testimony of one of**
7 **Invenergy's expert witnesses, Ryan Hardy. This testimony was filed and served by**
8 **Invenergy on April 22, 2016, well over two months after FCA-10 was completed. Mr.**
9 **Hardy's company, PA Consulting Group, was responsible for calculating Invenergy's**
10 **estimates for ratepayer savings that Invenergy had filed with the EFSB and that you now**
11 **say were grossly inaccurate.**

12 **On page 9 of Ryan Hardy's April 22 pre-filed testimony, at lines 5 and 6, Mr. Hardy**
13 **is asked: "How did the actual results of FCA 10 compare with your original forecast?"**

14 **Mr. Hardy's answer, on page 9, line 7, says: "PA's projections were very close to**
15 **the actual results PA forecast."**

16 **You and Mr. Hardy seem to have a very substantial disagreement. You say that**
17 **PA's forecast of the ratepayer impacts from FCA-10 were grossly inaccurate; Mr. Hardy**
18 **says that PA's forecast was "very close to the actual result." How are we do decide which**
19 **of you is correct?**

20 **A: It is fairly easy to tell that Mr. Hardy is wrong.**

1 You will note that Mr. Hardy’s explanation and analysis of why his projections were so
2 good consist of only three bullet points. These three bullet points all appear on page 9 of his
3 testimony. In the first bullet point Mr. Hardy compares PA’s advance estimate of the auction
4 clearing price with the actual result. [Lines 8-9.] In the second bullet point, Mr. Hardy
5 compares PA’s advance estimate of the number of megawatts that would clear the auction with
6 the actual result. [Lines 10-12.] In the third bullet, Mr. Hardy compares PA’s advance
7 prediction of the number of megawatts of new gas combined cycle generation that would clear
8 the auction with the actual result. [Lines 13-15.] In every case, Mr. Hardy says that “PA’s
9 projections were very close to the actual results” [Line 7.]

10 In a very narrow, hyper-technical sense, Mr. Hardy is correct – on these three narrow
11 points PA’s projections were fairly accurate. However, none of the factors cited by Mr. Hardy
12 had any material effect on the outcome of the auction. As a result, none of the factors cited by
13 Mr. Hardy will have a material effect on the price paid for electricity by Rhode Island ratepayers.

14 In other words, Mr. Hardy may have accurately found small snippets or small sub-
15 components of his earlier predictions that were not grossly wrong. But the fact remains that Mr.
16 Hardy’s main conclusion about the putative savings for Rhode Island ratepayers from FCA-10
17 was wildly wrong.

18 The irrefutable, bottom-line fact is that Mr. Hardy and PA wrongly predicted savings to
19 Rhode Island ratepayers, just from capacity, and just from FCA-10, to be between \$118 and \$120
20 million dollars. The actual figure was somewhere between zero and \$36 million. Mr. Hardy’s
21 projected figure was 272% of the actual figure, and maybe much, much more than that.

1 To put it another way, it is just not true to say that a predicted result of \$118 million in
2 ratepayer savings in one year “is very close to” ratepayer savings of between zero and \$36
3 million.

4 I doubt very much if Rhode Island ratepayers consider \$118 million in one-year savings
5 to be “very close” to zero to \$36 million. And I doubt that the PUC will view it that way, either.

6 **Q: Did Invenergy ever correct its gross error?**

7 A: I will answer that question in three parts.

8 First, Invenergy did not correct its gross error in a timely way. You’ll remember that on
9 page 4, I cited an August 4, 2015 press release in which Invenergy touted \$280 million in
10 supposed, putative ratepayer savings for Rhode Islanders, and I provide the actual press release
11 at Tab A. That press release was issued in August 2015, over six months before FCA-10.
12 However, at an EFSB hearing held in the auditorium of Burrillville High School, Invenergy
13 repeated that same, inaccurate figure.

14 Significantly, the EFSB hearing at Burrillville High School was on March 31, 2016, more
15 than 6 weeks after the auction, long after Invenergy knew that its figures were grossly inaccurate.

16 I note that approximately 700 people attended that hearing, and heard Invenergy’s
17 assertion about supposed savings for Rhode Island ratepayers, an assertion that Invenergy knew
18 at the time was grossly inaccurate.

19 In fact, on March 31, in front of 700 people, Invenergy presented in two different ways
20 this information that Invenergy knew, at the time, was false. First, the words “\$280 million in
21 Savings” appear in big, green letters on Slide 12 of Invenergy’s presentation. I provide that slide

1 at Tab D. Second, the false information was emphasized by Invenenergy’s John Niland, who said,
2 “Talking about ratepayer savings, the analysis we’ve done looks at what happens to the cost of
3 power to the region when you put in a plant like this. . . . [T]hat’s really what the \$280 million
4 number represents.” [EFSB March 31, 2016 Hearing Transcript, page 16, lines 8-11; 15-17.]

5 So, the first part of my answer is that Invenenergy did not correct its gross mistake in a
6 timely way.

7 Second, eventually Invenenergy backed off its wrong assertion of \$118 to \$120 million in
8 capacity savings in just FCA-10. In Ryan Hardy’s April 22 testimony, page 13, lines 20-21,
9 Invenenergy touts “Capacity cost savings to Rhode Island ratepayers . . . to be \$170 million from
10 2019 to 2022, or \$42 million annually on average.” It is important to note here that in his
11 testimony, Mr. Hardy gives no specific figure at all for projected capacity savings from just
12 FCA-10. Instead, he sticks with a vague average over a period of several years.

13 Mr. Hardy does not acknowledge in his April 22 testimony that his figure had changed
14 radically from his sworn testimony before the EFSB on January 12, 2016, when he stated under
15 oath that “the savings from capacity costs alone is nearly 212 million” based on incorrect
16 assumptions about FCA-10 that I have explained above. [January 12, 2016 Transcript, page 164,
17 lines 6-14; and Slide 24.]

18 Third, and importantly, nothing changed between March 31, when Invenenergy publicly
19 presented figures that were grossly wrong, and April 22, when Invenenergy presented very
20 different figures. The relevant FCA had occurred on February 8. Invenenergy acquired no new

1 information between March 31 and April 22. Thus, there was absolutely no reason for Invenergy
2 to have presented inaccurate information to the EFSB and Burrillville residents on March 31.

3 FCA-11

4 **Q: Let us now move on to FCA-11. When is FCA-11 scheduled to occur, and does**
5 **Invenergy discuss FCA-11 in its EFSB submissions?**

6 **A:** Yes, Invenergy does discuss FCA-11 in its materials. The ISO will conduct FCA-11 in
7 February 2017. That auction will meet the ISO's anticipated ICR for CCP-11, which runs from
8 June 1, 2020 through May 31, 2021. The ISO has announced that it is keeping the SENE zone
9 from the just-completed FCA-10 intact and unchanged for FCA-11.

10 **Q: What analysis did you perform with regard to the possible effect on Rhode Island**
11 **ratepayers of Invenergy's presence or absence in FCA-11?**

12 **A:** First, I considered and analyzed the likely effects of changes to the demand curve that the
13 ISO has announced for FCA-11.

14 Next, I estimated the likely ICR value that the ISO will use in FCA-11.

15 Next, I analyzed and estimated the amount of capacity (in megawatts) that would likely
16 clear in FCA-11.

17 With all those figures in hand, I was able to calculate an estimated value for the potential
18 capacity-market savings for Rhode Island ratepayers during CCP-11, on account of the presence
19 or absence of Invenergy.

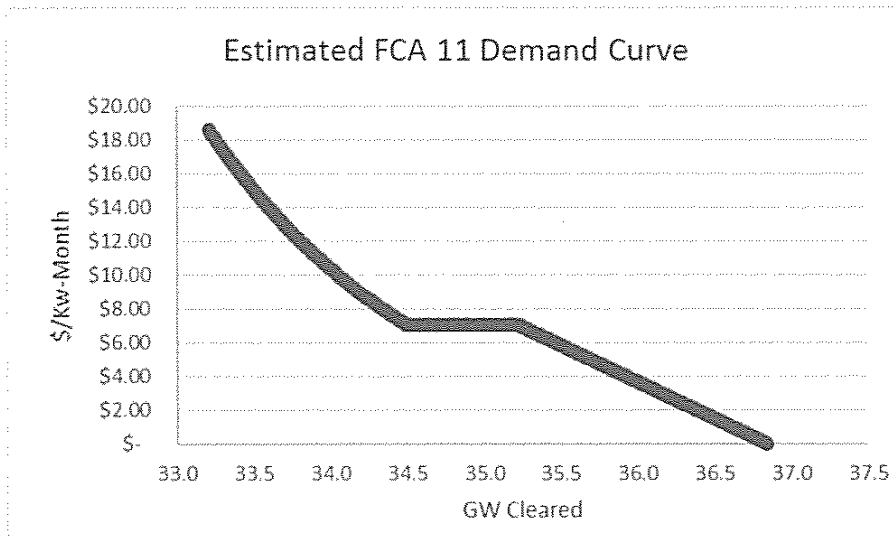
20 First Factor: Changes in the Demand Curve for FCA-11

1 **Q: You say that the first step in this process was analyzing the likely effects of changes to**
2 **the demand curve that have been announced by the ISO for FCA-11. Please tell us what**
3 **those changes are that you considered.**

4 **A: The ISO has asked FERC to approve two significant changes in the demand curve it (the**
5 **ISO) proposes to use in FCA-11.**

6 First, in FCA-9, the ISO introduced for the first time a sloped demand curve; and that
7 sloped demand curve was a downward-sloping straight line. In FCA-11 the ISO intends to
8 introduce for the first time a convex curvature to a portion of that downward-sloping demand
9 curve. This curve will also have a flat section at \$7.03/kW-month and a sloped (but not convex)
10 curve below that level. The curve that I am describing looks like this:

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The second change in the demand curve to be used in FCA-11 is that the ISO will be offering a curve that overlays the new curve in capacity constrained zones such as SENE. Because the Invenergy Proposal is to be located geographically within the SENE zone, the new overlay curve will apply to the Invenergy Proposal.

This second change to occur in FCA-11 means that the ISO will be offering a curve for SENE that that reflects just the incremental impact on reliability of various levels of capacity within the zone. Because the proposed curve for SENE reflects the incremental impact on reliability within the zone, the price for any given level of capacity procured would be the additional, incremental compensation provided by the ISO to a generator for improving reliability within the zone. That incremental payment would be added to the system-wide clearing price in ISO's Rest of Pool.

However, because there is likely to be sufficient capacity in the SENE region in FCA-11, as I discuss more fully below, the likely incremental settlement price for capacity in that SENE overlay in FCA-11 is likely to be zero. In fact, if this separate, overlay curve that is proposed for use in FCA-11 had been used in FCA-10, the incremental settlement price in SENE in FCA-10 would have been zero also. This is because there was sufficient capacity available in SENE in FCA-10. Again, for FCA-10, even if Invenergy had not participated in the auction, and therefore only 10,864 MW had cleared in SENE, the price separation in SENE would still have been zero.

Second Factor: Calculating ICR for FCA-11

1 **Q: The second factor you described in your work on FCA-11 was calculating the ICR. Do**
2 **you have an estimate of what the ICR will be for FCA-11?**

3 **A:** Yes. The ISO will not publish the ICR for FCA-11 until the autumn of 2016. However, the
4 ISO has already published information from which it is possible to make a reasonable estimation
5 of what the ICR will be for FCA-11.

6 The main ISO document from which we can estimate the ICR for FCA-11 is the most
7 recent CELT Report, published by the ISO on May 2, 2016, and available as an Excel
8 spreadsheet on the ISO website. CELT is an acronym that stands for “Capacity, Energy, Loads,
9 and Transmission.” Recall that New England is a summer-peaking system, so ICR is based upon
10 the anticipated summer peak demand. In the 2016 CELT Report, anticipated gross load for the
11 New England control area for CCP-11 actually declined from the anticipated gross load for CCP-
12 11 as found in the previous, 2015 CELT Report. More specifically, the 2015 CELT Report
13 anticipated summer peak gross load during CCP-11 to be 30,575 MW; in contrast the 2016
14 CELT Report anticipates summer peak gross load during CCP-11 to be 30,276 MW, a decline of
15 299 MW.

16 **Q: Do either of those figures for gross summer peak load during CCP-11, taken from the**
17 **2015 and 2016 CELT Reports, account for passive Demand Response (DR) or behind the**
18 **meter solar PV not yet embedded in load – factors that mitigate peak load?**

19 **A:** No, neither of those figures account for either passive DR or behind the meter solar not yet
20 embedded in load. In that regard, this is a fair apples-to-apples comparison.

1 **Q: What do the 2015 and 2016 CELT Reports say about anticipated summer peak load**
2 **during CCP-11 after accounting for passive DR and behind the meter solar not yet**
3 **embedded in load?**

4 **A:** The 2015 CELT Report forecast for CCP-11 summer peak load accounting for DR and
5 solar was 27,400 MW, which is 3,175 MW lower than the gross figure in the 2015 CELT Report.

6 The 2016 CELT Report forecast for CCP-11 summer peak accounting for DR and solar
7 was 26,789 MW, which is 3,487 MW lower than the gross figure in the 2016 CELT Report.
8 This 26,789 figure from the 2016 CELT Report is also 611 MW lower than the comparable
9 figure from the previous year's (2015) CELT Report.

10 Just to sum up, the ISO is now (in the 2016 CELT Report) projecting that its
11 requirements for CCP-11 may be about 611 MW lower than the ISO itself projected a year ago
12 (in its 2015 CELT Report) its requirements for CCP-11 would be.

13 **Q: So, what is your estimate of the ICR in FCA-11?**

14 **A:** In order to be quite conservative, I estimated the ICR for FCA-11 to be only 300 MW lower
15 than the ICR was in FCA-10. The ICR in FCA-10 was 34,151 MW. I estimated the ICR for
16 FCA-11 to be 33,851 MW, which, as I said, is only 300 MW lower than the ICR in FCA-10.

17 **Q: Do you believe that that estimate is reasonable?**

18 **A:** Yes I do. In order to do a reality check, I looked back at the way ICRs have changed
19 between auctions between FCA-6 and FCA-10. Those figures appear in this chart:

20

21

Net Installed Capacity Requirement		
FCA 6	2015/2016	33456
FCA 7	2016/2017	32968
FCA 8	2017/2018	33855
FCA 9	2018/2019	34189
FCA 10	2019/2020	34151

1

2

3 As you can see, this chart shows a fairly flat pattern year-over-year. More specifically, year-
 4 over-year ICR declined slightly twice during this period, and year-over-year ICR increased
 5 slightly twice during this period. This showed me that projecting a relatively small decrease in
 6 ICR between FCA-10 and FCA-11 was a reasonable conclusion.

7 **Q: How does your use of the ISO's 2016 CELT Report compare with what Invenergy used**
 8 **for its calculations?**

9 **A:** Invenergy's filing used the 2015 CELT Report; I used the more recent 2016 Report. This is
 10 found in the June 16, 2015 PA Letter, page 7.⁵

11 **Q: What is the difference between using the 2015 CELT Report (as Invenergy did) and**
 12 **using the 2016 CELT Report (as you did)?**

13 **A:** The difference is 611 MW. This is a significant difference. The movement on the sloped,
 14 but not convex, part of demand curve would amount to a reduction in clearing price of up to
 15 \$2.65/kW-month.

16 I remind you that I only adjusted ICR by 300 MW (not 611 MW); thus, I am providing
 17 that \$2.65/kW-month figure (representing the shift on the demand curve resulting from a

⁵ This is public information that appears in the publicly filed, redacted version of the referenced letter.

1 difference of 611 MW) only in order to demonstrate that the difference between PA's using the
2 2015 CELT Report and my using the 2016 CELT Report is not trivial.

3 The ISO's Scaling Factor

4 **Q: Is there anything you want to add about the ICR?**

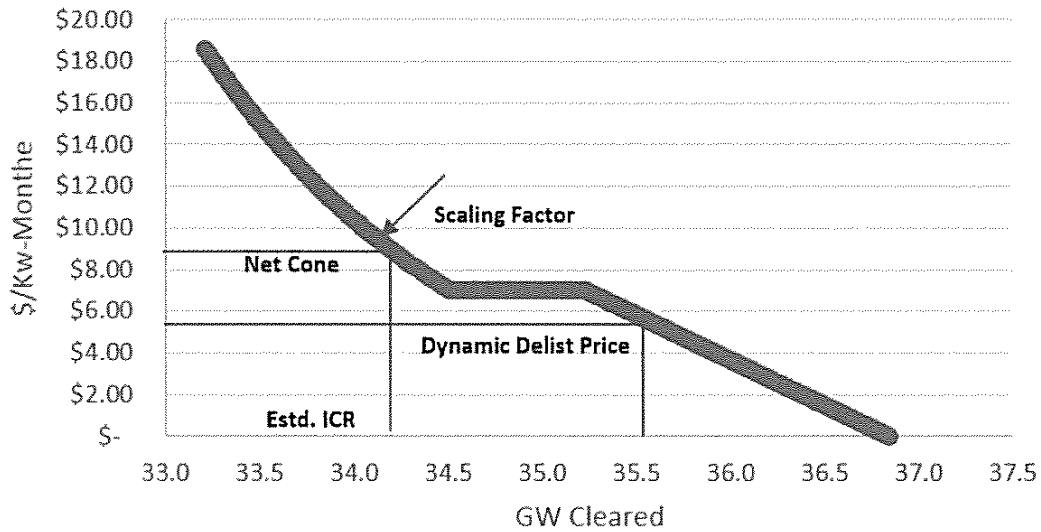
5 **A:** Yes, there is. The ICR (and where the ICR is set) also has a material effect on what the ISO
6 calls the "Scaling Factor." The Scaling Factor – and, more specifically, the effect that the
7 Scaling Factor has on the placement of the demand curve – must be included in this calculation.

8 **Q: What is this Scaling Factor, and why is it important?**

9 **A:** In FCA-11, for the first time, the ISO is including a so-called "Scaling Factor" in the
10 determination of the demand curve. Basically, this Scaling Factor determines where the demand
11 curve is placed onto the background of different prices to be paid for different levels of capacity.
12 The scaling factor is a function of two components: CONE and ICR. Specifically, the Scaling
13 Factor is determined by the point on the demand curve at which CONE intersects ICR, as shown
14 on this graph:

15

Estimated FCA 11 Demand Curve



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2

3 **Q: You said that the Scaling Factor is, in part, a function of CONE. Please define CONE.**

4 **A:** CONE is an acronym that stands for Cost of New Entry. According to the ISO's Market
 5 Training Glossary, CONE is the price of capacity in dollars per kilowatt-month that is needed to
 6 attract new capacity. Basically, this is how much the ISO estimates in advance it would need to
 7 offer to new generators to be willing to build a new generation facility within the ISO footprint
 8 and then participate in a Forward Capacity Auction.

9 **Q: What is CONE for FCA-11?**

10 **A:** CONE in FCA-11, as announced by the ISO, is \$11.64/kW-month.

11 **Q: Getting back to the Scaling Factor, how exactly does that work in the auction?**

1 A: In practice, if the ICR is higher, and all other inputs are equal, the entire sloped demand
2 curve moves to the right, so that the clearing price in the auction would be higher for any given
3 level of capacity that clears. Similarly, if the ICR is lower, and all other inputs are equal, the
4 entire sloped demand curve moves to the left, and clearing prices in the auction would be lower
5 for any given level of capacity that clears.

6 Third Factor: How Much Capacity Will Clear in FCA-11

7 **Q: The third factor you said you analyzed in performing your calculation of the effect that**
8 **Invenergy may have in CCP-11 was your estimate of how much capacity will clear in FCA-**
9 **11. Please describe what you did here.**

10 A: The calculation of how much capacity is expected to clear in FCA-11 is necessarily a multi-
11 step process. In broad terms, there are three categories of capacity resources to examine. Those
12 three categories are: (1) existing capacity resources from FCA-10 that will also bid in to FCA-
13 11; (2) anticipated or likely new entry into FCA-11; and (3) anticipated or likely new retirements
14 (or market exits) in FCA-11.

15 **Q: Let us take the first of those categories first. What value did you use for existing**
16 **capacity resources in FCA-11?**

17 A: In FCA-10, 35,567 MW cleared the auction. (Remember, once again, that significantly more
18 capacity cleared the auction in FCA-10 than the ICR.) So I used 35,567 MW for existing
19 resources.

20 **Q. Let us take the second category. What do you anticipate the likely new capacity**
21 **resources to be in FCA-11?**

1 A: Again, I wanted to be very conservative here. For my analysis I assumed new entry of only
2 600 MW from Clean Energy Connect, a project proposed by Iberdola Renewables, EDP
3 Renewables North America, Brookfield, Eversource Transmission Ventures, Inc., and others. I
4 note that this is a small portion of the 11,344 MW of FERC-regulated generating capacity
5 currently in the ISO's Interconnection Queue (and excluding Cape Wind and fossil fuel
6 generating capacity that has already received CSOs) and that this Clean Energy Connect is not
7 even part of the Queue. But, as I say, I wanted to be conservative.

8 **Q: Let us now take the third category. What did you anticipate for likely new retirements**
9 **or market exists for FCA-11?**

10 A: There are two types of retirements that need to be considered.

11 The first category is Non-Price Retirements (NPRs) and Permanent De-List Bids. The
12 ISO's deadline is past for holders of current CSOs that want to file NPRs and Permanent De-List
13 Bids for FCA-11. These resources have made their filings, and the ISO has published that
14 information. The total combined NPRs and Permanent De-List bids for FCA-11 is 27 MW. This
15 is substantially below the level of retirements in other, recent auctions. In fact, as much as 3,135
16 MW of capacity retired in recent auctions (the 3,135 MW figure is from FCA-8).

17 Needless to say, based on basic laws of supply and demand, this much smaller amount of
18 capacity retiring in FCA-11 should serve to lower the capacity clearing price in FCA-11.

19 The second category is that capacity can also leave the market by submitting a Static De-
20 List bid in advance of an up-coming auction. These Static De-List bids are entered into the
21 auction and they can become effective if the auction clearing price during any round drops below

1 the Static De-List price. If and when this occurs, it has the effect of removing that capacity from
2 that auction. These Static De-List bids are reviewed in advance by the ISO's Internal Market
3 Monitor (IMM).

4 Over the last five FCAs, accepted Static De-List bids have averaged 336 MW of capacity
5 per auction. The table below shows the accepted static de-list bids from each of the last five
6 capacity auctions.

7

FCA 6	473		
FCA 7	259		
FCA 8	444		
FCA 9	194		
FCA 10	311		
Average	336.2		

8

9

10 In order to derive a figure for anticipated market retirement for FCA-11, I added the 27
11 MW that we know have already filed for NPRs or Permanent De-Lists to the 336 MW of
12 anticipated Static De-List bids, to get a total of 363 MW of overall anticipated retirements.
13 Thus, my figure for projected resources exiting the market for FCA-11 is 363 MW.

14 **Q: So what is the final figure you derived when you started with the cleared capacity from**
15 **FCA-10 (35,567 MW), added in anticipated new entry (600 MW), and deducted anticipated**
16 **market exits (363 MW)?**

17 We come to 35,804 MW of capacity clearing in FCA-11. Just to be clear, this is my
18 estimate of what the ISO may actually clear in FCA-11. This is not my estimate of the ICR for

1 FCA-11, which, as I said above, is 33,851 MW. And, to be further clear, this figure of 35,804
2 MW clearing in FCA-11 does include the 485 MW that Invenergy did clear in FCA-10 (because
3 I am counting all the megawatts that cleared in FCA-10); but this 35,804 does not yet include the
4 additional 485 MW that Invenergy hopes to clear in FCA-11.

5 **Q: This raises a question. Earlier, on page 16 of your testimony, you told us that**
6 **Invenergy had been qualified by the ISO to bid 997 MW into FCA-10. But now you are**
7 **using an aggregate figure of 970 MW for Invenergy's two turbines – 485 MW from one**
8 **turbine that cleared in FCA-10, plus an additional 485 MW possible in FCA-11. Why the**
9 **difference?**

10 **A:** Above, on page 16, I used the public figure of 997 MW, because that is the amount that
11 Invenergy was permitted to bid into FCA-10, as reflected in the public ISO document I cited in
12 footnote 2. Now I am using the lower figure (970 MW), based on the public, redacted version of
13 Ryan Hardy's April 22, 2016 Testimony, page 13, lines 16-19.

14 FCA-11: Estimate of Possible Ratepayer Savings From Invenergy

15 **Q: You have described several components of your calculation of the possible ratepayer**
16 **effect that the presence or absence of Invenergy may have in FCA-11; those factors**
17 **include: (1) the features of the ISO's demand curve; (2) the calculation of likely ICR; (3)**
18 **the effect of ICR on the Scaling Factor; (4) the estimate of how much capacity will actually**
19 **clear in FCA-11. Using these inputs, were you able to derive an estimated clearing price in**
20 **FCA-11?**

21 **A:** Yes.

1 In order to do that, one last step is needed. We need to locate where on the new three-
2 part demand curve these 35,804 MW of capacity will actually clear. Using the data described
3 above, I believe that FCA-11 is likely to clear at \$5.50/kW-month. I note that this is the
4 Dynamic De-List price for FCA 11, which likely serves as a de facto floor for the auction.

5 **Q: Why does the dynamic de-list price serve as a floor to bidding in the auction?**

6 **A:** The dynamic de-list price is likely a floor because bidders: (a) can remove their capacity
7 from the ISO system for a one year period; (b) after seeing the results of the auction to that point.
8 That is, in taking advantage of the dynamic de-list price, generators do not have to make the
9 decision to exit the auction in advance, nor must they decide to leave the New England energy
10 market permanently; instead, they can make that election during the auction, and for a one-year
11 period only. Moreover, at the dynamic de-list price, generators are under no obligation to justify
12 their decision to leave to auction to the ISO's Internal Market Monitor (IMM). Conversely, any
13 effort by an existing generator (that is, a generator with a CSO from a prior auction) to exit the
14 market at a figure above the dynamic de-list price (\$5.50/kW-month) is severely constrained,
15 must be announced well in advance, and is subject to review by the IMM.

16 In FCA 7, when bidding reached the Dynamic De-List threshold, some 1,301 MW removed
17 themselves from the auction.

18 **Q: Based on these figures, what is your estimate of what the capacity-only savings or**
19 **potential savings to Rhode Island ratepayers will be in CCP-11 due to the presence or**
20 **absence of Invenenergy?**

1 A: First, I will remove from the 35,804 MW clearing in FCA-11 the 485 MW from Invenenergy
2 that actually cleared in FCA-10. This has the effect of totally removing any and all of
3 Invenenergy's contribution to the clearing price in FCA-11. Without any contribution from
4 Invenenergy at all, 35,319 MW are projected to clear in FCA-11. I note that this is substantially
5 more than my estimate of ICR in FCA-11, 33,851 MW.

6 The next step is to locate on the demand curve where these 35,319 MW would clear. I
7 estimate that these 35,319 MW would clear at \$6.64 per KW-month.

8 The next step is to locate where on the demand curve the auction would clear with all of
9 Invenenergy's now-projected contribution of 970 MW. I estimate that, in that event, the auction
10 would clear at \$5.50 per KW-month based on reaching the Dynamic De-List Range.

11 **Q: So, based on that, what is your estimate of the maximum potential impact on the**
12 **clearing price of FCA-11 that could occur due to the presence or absence of Invenenergy?**

13 A: There are two separate ways, both accurate, to express this value.

14 In term of dollars per kW-month, the maximum difference that could be attributed to the
15 presence or absence of Invenenergy in FCA-11 is \$1.14 per kW-month.

16 In terms of possible, potential benefit to Rhode Island ratepayers, this works out to a
17 maximum of \$28 million from FCA-11.

18 **Q: Is it your testimony that Rhode Island ratepayers will derive \$28 million in capacity**
19 **market benefits during CCP-11 from the presence of Invenenergy?**

20 A: No, I am not saying that at all. I am saying that, while Invenenergy gives the EFSB the grossly
21 inflated figure of \$80 million for FCA-11, in fact the actual figure very probably could not

1 exceed \$28 million. That \$28 million in possible savings during CCP-11 is a likely ceiling; in
2 fact, the actual figure could be much, much less.

3 More specifically, the actual, real-world effect of the presence or absence of Invenergy in
4 FCA-11 could be zero under a number of different circumstances. The most obvious such
5 circumstance is that additional new capacity – other than Invenergy – could bid in to FCA-11. In
6 analyzing the possible outcomes of FCA-11, Invenergy is making the same mistake it made that
7 led to its factually wrong result in FCA-10: it is making an assumption, unsupported by any
8 evidence and highly improbable at best, that no additional generation resources will seek to enter
9 the market other than Invenergy. Not content with its wrong prediction for FCA-10, Invenergy
10 continues to make the same mistake in its calculations for FCA-11.

11 Comparison to Invenergy’s Calculation for FCA-11

12 **Q: How does your estimate of possible savings for Rhode Island ratepayers in CCP-11**
13 **from the presence of Invenergy compare with the estimates provided by Invenergy in**
14 **January 2016?**

15 A: I estimate the savings just to Rhode Island ratepayers, just from capacity payments, just in
16 CCP-11, to be between zero and \$28 million. Invenergy puts the figure at \$80 million.

17 **Q: Could the impact of the Invenergy Proposal (and possible savings to ratepayers) in**
18 **FCA-11 be more significant because the Invenergy Proposal would be built in the import-**
19 **constrained SENE zone?**

20 A: Probably not.

1 Remember that in FCA-10, the SENE zone closed with an excess of capacity. For the
2 same reasons, and for the reasons I discuss above, the SENE zone is likely to once again have no
3 shortage of capacity in FCA-11. Thus, in FCA-11, the SENE Zone is likely to close with no
4 price separation from Rest of Pool, just as it did in FCA-10.

5 **Q: Are you certain about this outcome in FCA-11?**

6 **A:** No, I am not certain. I am discussing future events, and no one can be 100% certain of the
7 future. However, I believe that this outcome, or something very similar, is highly probable. I
8 base that opinion on knowing what retirements of old, existing generation resources have
9 occurred in recently concluded auctions; what the level of anticipated retirements in future
10 auctions is; what the ISO has provided as the Allowable Dynamic De-List Range; and what new
11 generation assets are presently in the ISO interconnection queue. I am also estimating the ICR.

12 **Q: When did Invenergy claim that capacity-market savings to Rhode Island ratepayers
13 would be \$80 million in CCP-11 as a result of Invenergy's presence?**

14 **A:** On that same Slide 24 of Invenergy's January 12 PowerPoint presentation to the EFSB,
15 Invenergy projects a savings of approximately \$3/kW-month in FCA-11. This translates to about
16 \$80 million in savings for just Rhode Island electricity ratepayers, and in just CCP-11, from June
17 1, 2020 to May 31, 2021.

18 **Q: So, just to be clear, Invenergy told the EFSB that electricity ratepayers would save
19 about \$80 million – and that is just Rhode Island ratepayers and just on capacity payments
20 (not energy payments), and just during CCP-11; is that correct?**

1 A: Yes, that is what Invenergy told the EFSB on January 12, 2016, and on January 28, 2016, in
2 its response to CLF Data Request 1.3.

3 **Q: And your estimate, in an apples-to-apples comparison, is that the correct figure for**
4 **Rhode Island ratepayer savings during CCP-11 is between \$28 million and zero?**

5 A: Yes. The figure that Invenergy gave to the EFSB in January is more than double what it
6 should be.

7 **Q: What would happen if FERC does not approve the convex demand curve that the ISO**
8 **has asked FERC to approve for use in FCA-11?**

9 A: Even with a sloped demand curve similar to the curve used in FCA-10 (with no added
10 convex portion), the monetary impact of the Invenergy Project on the clearing price in FCA-11 is
11 likely to be dramatically below the estimates made by Invenergy.

12 **Q: And you are not 100% certain that FERC will approve ISO's proposal for a convex**
13 **curvature for part of the demand curve in FCA-11; is that correct?**

14 A: I believe that it is highly probable that FERC will approve the ISO's proposal for a convex
15 demand curve. The proposal has broad support of the ISO, of NEPOOL, and of disparate sectors
16 within NEPOOL, including generators and end users.

17 **Q: Did you also perform a calculation for likely outcome during a third FCA and a third**
18 **CCP?**

19 A: No, I did not.

20 **Q: Why not?**

1 A: Because Invenergy projected very little benefit or savings for Rhode Island ratepayers during
2 that third CCP; therefore, I did not believe it would be worthwhile to do a separate analysis.

3 The Bottom Line on Possible Capacity Savings to Rhode Island Ratepayers

4 **Q: So let's aggregate what Invenergy projects the capacity-only savings to Rhode Island**
5 **ratepayers will be during the first two FCAs and the first two CCPs; and let's compare that**
6 **figure to your own estimate of those two-year savings. Please make this a straight-on**
7 **apples-to-apples comparison.**

8 A: Invenergy told the EFSB on January 12, 2016, that Rhode Island electricity ratepayers will
9 save approximately \$200 million, just on capacity, and just in the two Capacity Commitment
10 Periods that run from June 1, 2019 through May 31, 2021.

11 I say that it is impossible, with the facts that are publicly known, to derive a precise
12 figure. However, based on my analysis, it is my testimony that that amount could not possibly
13 be over \$63 million, and quite possibly it could be much lower, even close to zero. This is an
14 apples-to-apples comparison with Invenergy's figure, because I am also talking about capacity
15 only, for Rhode Island ratepayers only, during the same two-year period starting June 1, 2019.

16 Energy

17 **Q: Let's turn now to possible energy savings. What savings on the energy side does**
18 **Invenergy project?**

19 A: In Invenergy's January 12, 2016 PowerPoint presentation, on slide 24, Invenergy projects
20 energy savings for Rhode Island ratepayers of \$46 million over three years, or about \$15 million
21 per year.

1 **Q: What is your view of those estimates?**

2 **A:** My view is that those estimates are highly improbable.

3 **Q: Why do you say that?**

4 **A:** I examined the regulatory filings of four proposed power plants in New England that
5 participated in FCAs 7 through 10, and that acquired CSOs in those auctions. Specifically, I
6 looked at: (1) Footprint in Salem, Massachusetts; (2) Towantic, in Oxford, Connecticut; (3)
7 West Medway, in Massachusetts; and (4) the Invenergy proposal in Burrillville, Rhode Island.

8 I examined the claims made by the proponents of these plants to the respective regulators
9 in Massachusetts, Connecticut, and Rhode Island, about the supposed downward pressure on ISO
10 energy clearing prices that each separate project was supposedly going to have. I show my
11 findings in the following table:

Claimed Energy Price Reductions For Consumers 2020 Calendar Year			
		<u>\$/MWH</u>	<u>Consultant</u>
Towantic--Oxford		\$ (4.45)	Concentric
Invenergy		\$ (2.36)	PA
Footprint		\$ (2.15)	Charles River
Medway		\$ (0.24)	TAG
Subtotal		\$ (9.20)	
Not Included: Canal 3 (484 MW); Bridgeport 6 (333 MW); Wallingford (90 MW)			
If at Invenergy savings rate would lower prices by a further \$2.19/MWH			

12

13

14 **Q: What do these figures in your chart mean?**

1 A: Simply stated, it is not possible for all of these separate claims to the respective regulatory
2 agencies to be correct. If all of these claims of downward pressure on prices actually came true,
3 the variable profit margin (spark spread minus variable operating costs and RGGI costs) for the
4 average fossil fuel plant in New England (natural gas, coal, and oil) would drop by at least 92%,
5 leaving variable margins close to zero. That is, the separate claims made by the proponents of
6 these four power plants is that, taken together, they will depress energy clearing prices so far that
7 there just won't be any meaningful margin left in the business. When taking into account the
8 generators' cash fixed costs (taxes, employment costs, interest, etc.), they would be operating at
9 a loss.

10 Of course, this is impossible.

11 If the margin for running a fossil fuel power plant in New England were to drop to zero,
12 many generators would exit the market as a result. Of course, having so many generators exit
13 the market would drive up energy clearing prices some, but it would drive up capacity prices
14 enormously. Any small ratepayer savings on the energy side would be wiped out many, many
15 times over on the capacity side.

16 In fact, this is exactly how the ISO-run markets were designed to operate. The purpose of
17 the capacity market is to ensure that the New England region will have enough generation
18 capacity in the future to meet demand in the future. If the profit margins for generators crashes
19 to zero, generators will exit the market. If enough generators exit the market, the ISO would
20 have trouble meeting its ICR in future auctions. (Or, to say the same thing another way: If
21 enough generators exit the market, the integrity of the electricity grid would be threatened.) This

1 will cause capacity prices to rise, perhaps sharply. This is the very reason that the capacity
2 market was created in the first place: to create a financial incentive to attract new entry when
3 there is a shortage of generation capacity on the system.

4 In other words, the wildly optimistic energy savings projected by Invenergy and other
5 companies proposing power plants just cannot all be true. The market could not sustain a price
6 structure in which profit margins for generators all crashed to zero; and if anything approaching
7 that did occur, the savings on the energy side would be immediately wiped out by price spikes on
8 the capacity side. Moreover, and importantly, this would be the market working as it was
9 designed to work. That is why the capacity market was created.

10 **Q: So are you saying that the \$15 million annual ratepayer savings that Invenergy projects**
11 **on the energy side is untrue?**

12 **A:** No, that is not at all what I am saying. But what I am saying is that Invenergy, exactly like
13 the proponents of Towanic, Footprint, and Medway, are each, individually and separately,
14 casting their own proposal in a very, very rosy – and ultimately unrealistic – light. I am not
15 saying that Invenergy’s story must be false. But I am saying that, in order for Invenergy’s
16 prognostication of energy-side savings from this plant to come true, the prognostications made
17 by the proponents of these other three plants would necessarily have to not come true.

18 There is just so much money that can be squeezed out of the energy market before
19 generators decide to leave that market en masse. This EFSB ought to take a hard, skeptical look
20 at the deeply self-serving projections that Invenergy has offered. There is a parallel here to what
21 I say above about Invenergy’s inaccurate numbers on supposed capacity savings. Invenergy

1 hopes to make a huge profit on this proposed plant. But Invenergy cannot sell its plant to the
2 EFSB and the public based on profits to Invenergy; Invenergy needs to sell its profit-making
3 plant to the EFSB and the public based upon putative benefits to ratepayers. In this context, I am
4 not at all surprised that Invenergy, and other proponents of new power plants, over-state those
5 supposed ratepayer benefits so egregiously.

6 **Q: Has Invenergy publicly backed off its January 12, 2016 estimate of energy-market**
7 **savings to Rhode Island ratepayers of \$15 million per annum?**

8 **A:** Yes. In Ryan Hardy's testimony filed on April 22, Mr. Hardy estimates energy-market
9 savings to Rhode Island ratepayers of "nearly \$10 million annually." [Ryan Hardy April 22,
10 2016 Pre-Filed Testimony, page 13, line 10.]

11 **Q: Did either Mr. Hardy or Invenergy acknowledge, or point out to the EFSB, that this**
12 **testimony was fully 33% lower than the figure it had presented on January 12, 2016?**

13 **A:** No.

14 **Q: Does this conclude your testimony?**

15 **A:** Yes, it does.